



ENSKAT &  
ASSOCIATES

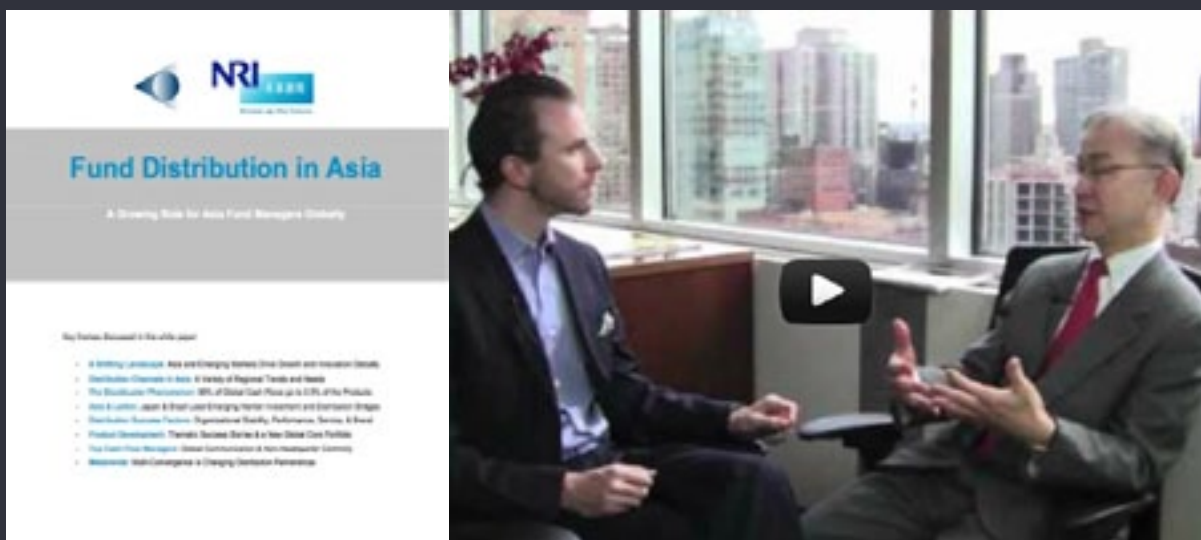
## Whitepaper on Asia Fund Distribution with Nomura Research Institute (NRI)


23 April 2012 - For many years I have had the great pleasure of working closely with Nomura Research Institute's head of research, Sadayuki Horie. Taking turns between Tokyo and New York, Horie's insights into the Japan asset management industry have helped us shape our views on this important market.

Taking our informal exchanges to a new and more formal level, last month we published a joint whitepaper on "Fund Distribution in Asia".

The paper provides an overview of asset management in Asia over the last decade with country, manager and product case studies. It is available both in English and Japanese and a few weeks ago Horie-san, Sakura Pineda, Jag Alexeyev, and I presented the key findings in a webcast to some 120 financial services firms around the world.

For a copy of the white paper, please contact Sakura-san ([pineda@nria.com](mailto:pineda@nria.com)) or Brittany Keppel ([bkeppel@sionline.com](mailto:bkeppel@sionline.com)).



 Return to previous